

What People are Saying: “This training is highly recommended for all our employees. It was the best training I have had in my career.”

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Workshop Summary & Impact Areas

Organizations worldwide have embraced the language of DiSC, and millions of people have gained insight about themselves and others through DiSC-based learning instruments.

DiSC helps people to understand themselves and others, specifically in the workplace environment. It is simple to understand, and yet has a profound impact on how people understand their own preferences and behavior, as well as those of others. There are many areas of application where DiSC can be used to improve work productivity and the working environment. An understanding of DiSC and related tools can be used to:

- Support conflict resolution
- Increase team effectiveness
- Improve communication
- Conduct team gap analysis
- Identify development areas
- Focus customer service
- Foster self confidence
- Refine management styles
- Increase work effectiveness
- Recognize employee needs

Our Philosophy

The only way to be truly effective in today’s workplace is to have an accurate understanding of one’s self, and of others. However, often we suffer from information overload, and struggle to process all that we observe and feel. DiSC provides a simple and accurate way of understanding how we are similar and different from others. It also gives a common language which can be used to discuss sensitive issues, so that we can discuss our differences without accusing each other and arguing, but rather building on each person’s strengths.

Learning Outcomes

By the end of the workshop, the participant will be able to:

- ✓ Identify the 4 components of the DiSC profile and articulate their own behavioral style using the DiSC profile terminology.
- ✓ Show the beginnings of people-reading skills by identifying DiSC profile behavioral components in the people around him/her.
- ✓ Show the beginnings of adjusting his/her behavioral style accurately to succeed with people around him/her.
- ✓ Use the understanding of his/her own behavioral style to develop a personal development plan.

Assessment Tool

The DiSC Tool assesses four main areas of behavioral preference, and includes a detailed report of how to apply this knowledge in motivation, communication, interaction, and many other areas. Both an individual and a group report are produced.

