



## Workshop Summary & Impact Areas

This program leverages the power of the Team Dimensions Profile for individual growth and team development. It is ideal for self discovery, fine-tuning of recruiting, advanced sales training, leadership and team development.

The focus of the program is in evaluating individual behavioral preferences in team interaction, and also identifying team roles and interactions. It empowers each team member to utilize their strengths in the team, and to recognize and encourage the strengths of others as they work together toward a common goal. An understanding of Team Dimensions and related tools can be used to:

- Support conflict resolution
- Increase team effectiveness
- Improve communication
- Conduct team gap analysis
- Identify development areas
- Focus customer service
- Foster self confidence
- Refine management styles
- Increase work effectiveness
- Recognize employee needs

## Our Philosophy

The only way to be truly effective in today's workplace is to have an accurate understanding of one's self, and of others. However, often we suffer from information overload, and struggle to process all that we observe and feel. Using the Team Dimensions profile provides a simple and accurate way of understanding how we are similar and different from others. It also gives a common language which can be used to discuss sensitive issues, so that we can discuss our differences without accusing each other and arguing, but rather building on each person's strengths.

## Learning Outcomes

By the end of the workshop, the participant will be able to:

- ✓ Identify the key components of a successful team by using the language of the Team Dimensions profile.
- ✓ Articulate his/her personal strengths and weaknesses in their contribution to a team.
- ✓ Use the team dimensions profile information of a group of people to identify gaps in their workflow by applying the Z-principle.
- ✓ Show the beginnings of being able to adjust the workflow in a team based on the gaps identified.
- ✓ Work with a team overview of behavioral styles and team contribution styles and make needed adjustments to the make-up of the team and how that team interfaces with internal and external stakeholders.

## Assessment Tool

The Team Dimensions Assessment Tool is used in evaluating individual behavioral preferences in team interaction, and also identifying team roles and interactions. It empowers each team member to utilize their strengths in the team, and to recognize and encourage the strengths of others as they work together toward a common goal.

